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GLADIOLUS

*From the Home of the
World's Finest Glads*

◆
PRICE
LIST
◆



◆
SEASON
1939
◆

A. J. ANDERSON
WHITE BEAR LAKE - MINNESOTA

GREETINGS

Another year has passed since we had the privilege of sending you our annual catalogue. Our first and foremost thought is to take advantage of this opportunity to thank you all for the liberal support you have given us in the past, for which we are sincerely grateful. Our one regret is that we have been unable to get time to acknowledge the hundreds of letters we have received expressing delight and satisfaction with our way of filling orders. The satisfaction so expressed adds so much to our own happiness. Again we thank you.

NEW VARIETIES

This season we have the pleasure of offering many new and near new varieties of outstanding quality and beauty, in fact, many of the most meritorious introductions up to date.

OPTIONAL: Customers who prefer EXTRA BULBS in place of cash discount will be treated most liberal.

TERMS

CASH with order to get the benefit of discounts. If not convenient to send full amount on orders over \$5.00, a deposit of 25% will hold early orders till shipping time, balance to be remitted before shipping or sent C. O. D. A little money can be saved by remitting the balance by saving the C. O. D. fees. While not entitled to the Cash Discount on these orders, we will be liberal in overcount or extras in proportion to size of order.

REMITTANCE

Remittance in the form of Postal or Express Money Orders preferred, especially in amounts of less than \$5.00, for larger amounts good personal checks will be acceptable. Postage stamps not accepted. **MINIMUM ORDER \$2.00.**

ORDERS with a deposit can be held until April 1st or later if necessary. Our shipping season generally ends May 1st.

EARLY ORDERS

There are many advantages in ordering early, as our stock is then complete and you can get just what you want. Some scarce varieties may be soon sold out, later on it is well to name a second choice, as we never substitute varieties without being instructed to do so. Most of our customers are agreeable to substitute sizes in same varieties of equal value. If unable to fill an order complete we make refund promptly.

ALL STOCK OFFERED SUBJECT TO PRIOR SALE.

SIZE OF BULBS

In common with most leading growers we offer the bulbs in three sizes: **LARGE BULBS**, designated in this list with Capital **L**, means bulbs $1\frac{1}{4}$ inches in diameter and larger, which is generally termed as large blooming size. (Some varieties will run greatly oversize or Jumbo bulbs.)

MEDIUM BULBS, designated by **M**, means bulbs $\frac{3}{4}$ to $1\frac{1}{4}$ inches in diameter, which are also blooming size but come into bloom later than the large bulbs.

SMALL BULBS, designated by **S**, means bulbs from $\frac{1}{4}$ to $\frac{3}{4}$ inch in diameter and are intended mainly for growing on. However, if planted early, some of these small bulbs will bloom and make good blooming size for next season's planting.

For best immediate results we recommend the large size.

SECOND CHOICE, PLEASE

Sooner or later, some kinds and sizes of glad bulbs will be sold out. It will save a lot of time and correspondence if you will kindly name a few varieties that we may send in case we are out of any on your order, or say we may send you some other size, or if you wish, permit us to send you something good of our own selection. In appreciation of your help, we will slip in a few extra bulbs in your order as our thanks.

BULBLETS

The results with bulblets are more or less uncertain. Some varieties are easy to germinate and grow nearly 100%. Others again, are more difficult to get to grow, and still others seem to be very difficult to start at all, and 10% germination of some varieties is a good percentage. Much depends on weather and moisture conditions. Bulblets need lots of moisture to get well started. We offer bulblets in small quantities in this list, all **selected** for size and soundness to give best results. But we cannot guarantee that they will all grow.

PLEASE NOTE

Bulblets offered in small quantities are all hand selected, but in larger lots they are mixed sizes.

PLEASE NOTICE

In making up an order, kindly mark the size of bulbs plainly with the letters **L** for large, **M** for medium, and **S** for small. It is a great help to us in writing up the order and prevents making of mistakes.

Five bulbs or bulblets may be had at the 10 rate, 25 bulbs or bulblets at the 100 rate. But no single item less than 10c, and no order for less than \$2.00.

EXTRA BULBS WITH YOUR ORDER

When you send us your bulb order, try to think of some friend or neighbor that you think would like to get our catalogue, some one who is interested in growing fine Glads that might become a good customer. Send their names and addresses along with your order. Your co-operation will be appreciated and well rewarded.

TRANSPORTATION

We prepay all shipping charges on all orders from this catalogue for over \$2.00 that are fully paid for. Our choice of Express or Parcel Post as we deem safest. However, state your preference.

REFERENCE: First State Bank, White Bear Lake, Minnesota.

Discounts apply to listing in this catalogue only.

Growers and Dealers who want to buy in larger quantities, send for our wholesale list priced F. O. B. here. It's free for the asking.

1939 RETAIL AND WHOLESALE OFFERS OF GLADIOLUS BULBS

We offer our own hardy, vigorous northern grown stock. State inspected under License No. 4016.

We guarantee our bulbs to be true to name, free from disease and thrips. Liberal grading and liberal count. All hand cleaned (not rubbed). No expense is spared to supply quality, second to none, and at the lowest possible price.

CASH DISCOUNT OFFER FOR JANUARY, 1939

Cash Discount \$0.50 on \$ 4.00 order	Cash Discount \$ 5.00 on \$30.00 order
Cash Discount 1.00 on 7.00 order	Cash Discount 7.00 on 42.00 order
Cash Discount 2.00 on 13.00 order	Cash Discount 10.00 on 60.00 order
Cash Discount 3.00 on 20.00 order	Cash Discount 13.00 on 78.00 order
Cash Discount 4.00 on 25.00 order	Cash Discount 20.00 on 100.00 order

The above liberal discount applies to all orders from this catalogue (except as noted*) that reach us with cash in full on or before February 5th, 1939. We have good, legitimate reason for making an earnest effort to raise as much cash as possible in that specified time.

If you can't spare all the cash, then just send at least one-fourth or more with the order and you may deduct one-half of above discount if order reaches us on or before February 5th. From that date to April 1st you may deduct one-half of above discount for all cash with order.

PLEASE NOTE

*GOLDEN GODDESS and GRAND OPERA, being patented, cannot be included for discount.

The following list includes most of the "World's Best" Glads in small quantities. Carefully selected from the products offered by the most favorable known originators in all parts of the world.

List with PREPAID DELIVERY CHARGES.

Please do not send bulb orders from this list for less than \$2.00. Postal money orders or express money orders preferred in smaller amounts; for large amounts, good bank checks are acceptable. Currency at sender's risk only. We can't pay taxes, interest or labor bills with postage stamps—please remit in other forms.

GLADIOLUS BULBS

Descriptive List of Choice Varieties and Latest Novelties

These prices include Free Delivery

L-Large; M-Medium; S-Small; Blts.-Bulblets

ADMIRAL (Pfitzer). A brilliant scarlet red (new). L. 1 for \$3.00; M. 1 for \$2.00; S. 1 for \$1.00; Blts. 1 for 35c.

AFLAME (Hornberger). Large begonia rose red. L. 2 for 12c, 10 for 50c; M. 3 for 10c, 10 for 25c; Blts. 100 for 25c.

AIDA (Pfitzer). Rich, deep, violet blue. L. 2 for 12c, 10 for 50c; M. 3 for 10c, 10 for 25c; Blts. 100 for 25c.

ALBATROSS (Pfitzer). Very large pure white. L. 2 for 12c, 10 for 50c; M. 3 for 10c, 10 for 25c; S. 10 for 15c; Blts. 100 for 25c.

ALPHEUS (Errey). Fine salmon with small scarlet blotch. L. 1 for 25c, 10 for \$2.00; M. 1 for 15c; Blts. 25 for 35c.

ANGEL'S DREAM (Ellis). Beautiful LaFrance pink. L. 2 for 12c, 10 for 50c.

APACHE (Doney). Most unusual combination of metallic red, orange chrome. A real novelty. L. 1 for 50c, 10 for \$4.00; M. 1 for 30c, 10 for \$2.50.

ATLAS (Pfitzer). Violet purple, much improved Aida (new). L. 1 for \$3.00; M. 1 for \$2.00; S. 1 for \$1.00; Blts. 1 for 35c.

AVE MARIA (Pfitzer). Large, light blue. L. 2 for 12c, 10 for 50c; M. 3 for 10c, 10 for 25c; S. 10 for 15c; Blts. 50 for 15c.

AUTHAI (Doney). Large salmon pink, overlaid slate. L. 1 for 15c, 10 for \$1.25; M. 1 for 10c, 10 for 80c.

BAGDAD (Palmer). A magnificent smoky old rose. L. 2 for 12c, 10 for 50c; M. 4 for 15c, 10 for 30c.

BEACON (Palmer). Salmon scarlet, large cream blotch. L. 1 for 25c, 10 for \$2.00; M. 1 for 18c, 10 for \$1.25; Blts. 10 for 20c, 100 for \$1.50.

BERTY SNOW (Mair). Large lavender. L. 2 for 12c, 10 for 50c; M. 3 for 10c, 10 for 25c; S. 10 for 15c.

BETTY CO-ED (Briggs). Soft, creamy pink. Exquisite. L. 2 for 12c, 10 for 50c; M. 3 for 10c, 10 for 25c; Blts. 50 for 15c.

BILL SOWDEN (Fallu). Very large, deep red. L. 2 for 12c, 10 for 50c; M. 3 for 10c, 10 for 25c; S. 10 for 15c; Blts. 50 for 15c.

BLEEDING HEART (Brown). White, tinted pink with red blotch. L. 2 for 12c, 10 for 50c; M. 3 for 10c, 10 for 25c.

BLONDE (Gilrey). Choice apricot, shaded peach. L. 2 for 12c, 10 for 50c; M. 3 for 10c, 10 for 25c; Blts. 50 for 20c.

BLUE ADMIRAL (Christ). Clear, deep, violet blue. L. 1 for 10c, 10 for 80c; M. 2 for 12c, 10 for 50c; S. 3 for 12c, 10 for 25c; Blts. 25 for 20c.

BLUE BEAUTY (Pfitzer). One of Pfitzer's best blues. L. 1 for 30c, 10 for \$2.40; M. 1 for 20c, 10 for \$1.60.

BLUE DANUBE (Pfitzer). Tall, amethyst blue. L. 2 for 12c, 10 for 50c; M. 3 for 10c, 10 for 25c; Blts. 50 for 20c.

BLUE PEACOCK (Salbach). Medium blue with purple blotch. L. 1 for 10c, 10 for 80c; M. 2 for 15c, 10 for 60c; S. 10 for 40c; Blts. 25 for 25c.

BOB WHITE (Zimmer). Large, decorative, waxy, glossy, snow-white of good substance with small rose spearhead imbedded deep in the throat. L. 2 for 14c, 10 for 60c; M. 3 for 12c, 10 for 30c; S. 10 for 15c; Blts. 40 for 20c.

BRIGHTSIDE (Prestgard). Deep orange to yellow throat. L. 2 for 12c, 10 for 50c; M. 3 for 12c, 10 for 30c; S. 10 for 15c; Blts. 40 for 20c.

CAPT. BRANDT (Douglas). Scarlet, overlaid carmine, tall and stately. L. 1 for 40c, 10 for \$3.20; M. 1 for 25c, 10 for \$2.00.

CARA MIA (Miller). Early, deep shrimp pink. L. 2 for 10c, 10 for 40c; M. 3 for 10c, 10 for 25c.

CAROLUS CLUSIUS (Velthuys). Deep, rich, shrimp pink. L. 2 for 10c, 10 for 40c; M. 3 for 10c, 10 for 25c.

CHAS. DICKENS (Pfitzer). Tall, outstanding reddish purple. L. 2 for 12c, 10 for 50c; M. 3 for 10c, 10 for 25c; S. 10 for 15c; Blts. 50 for 15c.

CHAS. LINDBERG (Prestgard). Large, pure pink, white throat. L. 1 for 15c, 10 for \$1.20; M. 2 for 16c, 10 for 60c; S. 10 for 40c; Blts. 25 for 20c.

CHARMEUSE (Moir). Large, scarlet with white blotch. L. 1 for 10c, 10 for 80c; M. 2 for 12c, 10 for 50c; Blts. 100 for 35c.

CHRISTABEL (Mitsch). Very large, light pink. L. 2 for 15c, 10 for 60c; M. 3 for 10c, 10 for 30c; S. 10 for 20c; Blts. 25 for 15c.

COMMANDER KOEHL (Pfitzer). An immense red. L. 2 for 12c, 10 for 50c; M. 3 for 10c, 10 for 25c; S. 10 for 15c; Blts. 50 for 15c.

Quality Above All.

CONSTANCY (Arenius). Large flower of rosy lavender. L. 2 for 12c, 10 for 50c; M. 3 for 10c, 10 for 25c; Blts. 50 for 15c.

CORONATION (Palmer). Beautiful salmon pink, creamy throat. L. 2 for 12c, 10 for 50c; M. 3 for 10c, 10 for 25c; Blts. 50 for 15c.

CRINKLES (Kunderd). Intensely ruffled, deep rose pink. L. 2 for 12c, 10 for 50c; M. 3 for 10c, 10 for 25c.

D. A. HAY (Whiteley). Beautiful light pink, with creamy white throat. L. 1 for 15c, 10 for \$1.20; M. 1 for 10c, 10 for 80c; S. 2 for 10c; Blts. 25 for 15c.

DIRECTOR (Crow). Large, deep mauve with deeper blotch. L. 1 for 15c, 10 for \$1.20; 1 for 10c, 10 for 80c.

DOROTHY DELL (Carpenter). Chrome orange, lighter throat. L. 1 for 15c, 10 for \$1.20; M. 1 for 10c, 10 for 80c; Blts. 25 for 15c.

DR. DURR (Pfizer). Early, large, creamy white. L. 2 for 12c, 10 for 50c; M. 3 for 10c, 10 for 25c.

DR. F. E. BENNETT (Diener). Bright scarlet. L. 2 for 12c, 10 for 50c; M. 3 for 10c, 10 for 25c; S. 10 for 15c; Blts. 50 for 15c.

DR. GLADYS MONTGOMERY (N. Z.) A fine, deep lavender, ruffled. L. 1 for 15c, 10 for \$1.20; M. 1 for 10c, 10 for 80c; Blts. 10 for 15c.

DR. MOODY (Kenyon). Early, fine lavender. L. 2 for 12c, 10 for 50c; M. 3 for 10c, 10 for 25c; S. 10 for 15c; Blts. 50 for 15c.

DR. NELSON SHOOK (Kunderd). A rich rose red, nicely ruffled. Deep, rich, tyrian rose. L. 2 for 12c, 10 for 50c.

DREAM O' BEAUTY (Zimmer). Large American beauty rose shade. L. 2 for 12c, 10 for 50c; M. 3 for 10c, 10 for 25c; S. 10 for 15c; Blts. 50 for 15c.

EARLY PEACH (Pruitt). Peach red, blending to ivory in throat. L. 1 for 10c, 10 for 80c; M. 2 for 15c, 10 for 60c; S. 10 for 40c; Blts. 15 for 15c.

EDITH MASON (Vaughan). Delicate pink, extra fine. L. 2 for 12c, 10 for 50c.

EDITH ROBSON (Brown). Peach pink, crimson blotch. L. 2 for 12c, 10 for 50c; M. 3 for 10c, 10 for 25c; S. 10 for 15c.

ELIZABETH SWARTLEY (Swartley). Early, salmon pink, white throat. L. 2 for 10c, 10 for 40c; M. 4 for 12c, 10 for 25c.

ELLEN MARIE (Pruitt). Salmon-pink. 6 to 9 open. Exhibition type. L. 1 for 75c, 10 for \$5.00; M. 1 for 40c, 10 for \$2.50; S. 1 for 20c, 10 for \$1.50; Blts. 10 for 30c, 100 for \$2.50.

EMMA (Velthuys). Deep rose pink, deep velvety blotch. L. 2 for 15c, 10 for 60c; M. 3 for 12c, 10 for 35c; S. 10 for 25c; Blts. 20 for 15c.

ERICA MORINI (Pfizer). A most distinctive scarlet. L. 1 for 15c, 10 for \$1.20.

EUREKA (Brown). Large salmon, red throat blotch. L. 1 for 15c, 10 for \$1.20; M. 1 for 10c, 10 for 80c.

FLAMING METEOR (Mitsch). Extra large, most spectacular red. L. 1 for 10c, 10 for 80c.

FLAMING SWORD (Krelage). Real early vermillion red. L. 2 for 10c, 10 for 40c; M. 10 for 25c.

Transportation Prepaid.

FRANK J. McCOY (Briggs). Large, pure pink flowers. L. 2 for 15c, 10 for 60c; M. 2 for 10c, 10 for 40c.

GATE OF HEAVEN (Pfitzer). Rich, ruffled yellow. L. 2 for 12c, 10 for 50c; M. 4 for 15c, 10 for 30c; S. 10 for 15c; Blts. 50 for 20c.

GAY HUSSAR (Salbach). Orange red to strawberry pink. L. 2 for 10c, 10 for 40c; M. 3 for 10c, 10 for 25c.

GEORGE ARENDS (Pfitzer). Fine salmon pink, early. L. 2 for 10c, 10 for 40c; M. 3 for 10c, 10 for 25c.

GERTRUDE SWENSON (Swenson). Bright rosy mauve, tall and straight. L. 1 for 20c, 10 for \$1.60; M. 1 for 15c, 10 for \$1.20; Blts. 10 for 15c.

GLADDIE BOY (Bill). Extra early, decorative, ruffled pink. L. 2 for 12c, 10 for 50c; M. 3 for 10c, 10 for 25c; S. 10 for 15c; Blts. 50 for 25c.

GOLDEN CHIMES (Ellis). Beautiful, large, light yellow. L. 2 for 12c, 10 for 50c; M. 3 for 10c, 10 for 25c.

GOLDEN DREAM (Groff). Tall, late yellow. L. 2 for 10c, 10 for 40c; M. 10 for 25c.

GOLDEN GODDESS (Salbach). The first patented gladiolus. 9 to 12 of the twenty or more buds open at one time in a deep, rich, golden yellow color. The placement is usually perfect. The spike is exceptionally straight. We do not hesitate to recommend it most highly. Large size only. No other size or bulblets sold this year. No discounts from these prices. L. 1 for 20c, 3 for 45c, 6 for 80c. 12 for \$1.50, 25 for \$2.85, 100 for \$9.00.

GRAND OPERA (Salbach). The new, sensational pink with most attractive form and beautiful, soft color place it in a class by itself. Patent applied for. L. 1 for \$5.00.

GREEN LIGHT (Pfitzer). New ruffled white with green cast when flowers open. L. 1 for 50c; M. 1 for 35c.

GYPSY GIRL (Carpenter). Extra early, large, scarlet with light yellow blotch. Tall and straight. L. 1 for 25c, 10 for \$2.00; M. 1 for 15c, 10 for \$1.20; S. 1 for 10c, 10 for 80c; Blts. 25 for 20c, 100 for 60c.

HEALSVILLE GLORY (Brown). Dark wine color, deeper throat. L. 1 for 25c, 10 for \$2.00; M. 1 for 15c, 10 for \$1.20.

HEILIGTUM (Pfitzer). Tall, alabaster white. L. 1 for 50c; M. 1 for 35c; S. 1 for 25c; Blts. 5 for 25c.

HERITAGE (Ristow). Pure pink with white throat and midribs. Extra large size. L. 1 for 15c, 10 for \$1.20; M. 1 for 10c, 10 for 80c; S. 2 for 10c, 10 for 40c; Blts. 25 for 15c, 100 for 40c.

HINEMOA (Doney). Large, rich, deep rose, large cream blotch. L. 2 for 15c, 10 for 60c; M. 2 for 10c, 10 for 40c; Blts. 20 for 15c.

IRENE (Mair). Tall, salmon rose. Fine. L. 2 for 12c, 10 for 50c; M. 3 for 10c, 10 for 25c.

ISOLA BELLA (Pfitzer). New cattleya pink with soft lilac hue. Most beautiful. L. 1 for 40c, 10 for \$3.00; M. 1 for 30c, 10 for \$2.40; S. 1 for 20c, 10 for \$1.60; Blts. 5 for 20c, 10 for 35c.

JANET (Crow). Smoky peach pink. Very attractive. L. 2 for 12c, 10 for 50c; M. 4 for 15c, 10 for 30c.

JAN VAN WERTH (Gretz). Large midseason lavender. L. 1 for 15c, 10 for \$1.20; M. 1 for 10c, 10 for 80c.

You, Too, Will Prefer Anderson's Gladiolus.

JEANETTE (Whiteley). Pale yellow, self color, ruffled. L. 1 for 10c, 10 for 80c; M. 2 for 10c, 10 for 40c.

JEAN PHYLLIS (Carpenter). Large LaFrance pink, yellow throat. L. 1 for 10c, 10 for 80c; M. 2 for 10c, 10 for 40c.

JOHN S. BACH (Pfitzer). This gladiolus is an exquisite, very early flowering exhibition variety. Color, fine orange salmon (light red), somewhat lighter in the throat, with white median line on each petal which helps to beautify the appearance of the flower. A strong grower with twelve 5½-inch flowers open at one time not unusual. L. 1 for 10c, 10 for 80c; M. 2 for 12c, 10 for 50c; S. 3 for 10c, 10 for 25c; Blts. 20 for 15c, 100 for 50c.

JOSEPH HAYDN (Pfitzer). Color, a light heliotrope violet, with effective dark violet blotches on the lower petals. The large florets which are wide open and of heavy substance are well placed on perfectly straight, slender stems. Joseph Haydn is a first class mid-season exhibition variety and one which will prove a sensation in every garden. L. 1 for \$2.00; M. 1 for \$1.50; S. 1 for \$1.00; Blts. 1 for 30c, 3 for \$1.00.

JUANITA (Kemp). Exquisite pink, pure white throat, much admired. L. 2 for 15c, 10 for 60c; M. 2 for 10c, 10 for 40c.

KING ARTHUR (Arenius). A refined, rich, ruffled lavender. L. 2 for 12c, 10 for 50c.

KING GEORGE (Mair). Deep red, creamy white throat. A great favorite. L. 2 for 12c, 10 for 50c; M. 3 for 10c, 10 for 25c.

LA FIESTA (Salbach). A clear, bright orange that does not fade. Most outstanding. L. 1 for 25c, 10 for \$2.00; M. 1 for 15c, 10 for \$1.20; S. 1 for 10c, 10 for 80c; Blts. 10 for 20c.

LA PALOMA (Dusinberre). Vivid orange, quite early. L. 2 for 12c, 10 for 50c.

LADY LORENE (Ellis). Exquisite pink with yellow throat. L. 2 for 12c, 10 for 50c; M. 3 for 10c, 10 for 25c; S. 10 for 15c.

LADY LOVE (Roozen). Very large, wide open flowers of beautiful pink. L. 1 for 12c, 10 for \$1.00; M. 2 for 15c, 10 for 60c; S. 10 for 40c.

LAVINIA (Prestgard). Large, rich, medium deep pink of lustrous heavy substance. Nicely ruffled. L. 1 for 30c, 10 for \$2.40; M. 1 for 20c, 10 for \$1.60; S. 1 for 10c, 10 for 80c; Blts. 20 for 25c, 100 for 75c.

LIBELLE (Pfitzer). Light violet blue. L. 2 for 12c, 10 for 50c; M. 3 for 10c, 10 for 25c.

LIGHTHOUSE (Gilrey). Orange flame, flaked steel blue, cream lip. A fine novelty. L. 1 for 10c, 10 for 80c; M. 2 for 10c, 10 for 40c.

LITTLEJOHN (Stevens). Ruffled, deep rose pink, tall and straight. L. 2 for 12c, 10 for 50c; M. 3 for 10c, 10 for 25c.

LOUIS D'OR (Pfitzer). Color, bronzy yellow with apricot shade. A very beautiful variety. L. 1 for 15c, 10 for \$1.20; M. 1 for 10c, 10 for 80c; S. 2 for 12c, 10 for 50c; Blts. 15 for 10c.

LOYALTY (Austin). Deep, rich, late yellow. L. 2 for 12c, 10 for 50c.

LORD ALVERSTONE (Kelway). Spectrum red, edges ox-blood red, throat cream. L. 1 for 20c, 10 for \$1.80; M. 1 for 15c, 10 for \$1.20.

LUCIFER (Errey). Bright orange, amaranth crimson blotch, up to 10 large flowers open on a tall spike. L. 2 for 12c, 10 for 50c; M. 4 for 15c, 10 for 30c; S. 10 for 15c; Blts. 30 for 15c.

MAID OF ORLEANS (Pfitzer). Considered one of the very best whites. L. 2 for 12c, 10 for 50c; M. 4 for 15c, 10 for 30c; S. 10 for 15c; Blts. 40 for 15c, 100 for 25c.

MAMMOTH WHITE (Pfitzer). Huge exhibition white. L. 2 for 12c, 10 for 50c; M. 4 for 15c, 10 for 30c; S. 10 for 15c.

MARGARET FULTON (Ogrodnichek). Coral pink, shaded lighter in throat. L. 2 for 12c, 10 for 50c; M. 4 for 15c, 10 for 30c; S. 10 for 15c; Blts. 50 for 15c.

MARY ELIZABETH (Stevens). Fine white with yellow throat. Nicely ruffled. L. 2 for 12c, 10 for 50c; M. 4 for 15c, 10 for 30c; S. 10 for 15c.

MARY JANE (Kunderd). Silvery pink with light lavender sheen. L. 2 for 12c, 10 for 50c; M. 4 for 15c, 10 for 30c; S. 10 for 15c.

MAUNGA (Burns). Outstanding New Zealand white. L. 1 for 20c; M. 1 for 15c; Blts. 10 for 20c.

MAX REEGER (Pfitzer). A light lavender blue with darker throat, one of the best blues. L. 1 for 15c, 10 for \$1.20; M. 1 for 10c, 10 for 80c; S. 2 for 15c; Blts. 10 for 15c.

MERSCHAUM (Pfitzer). Color, a light ochre, overlaid reddish orange. Very distinctive and beautiful. L. 1 for \$1.50; M. 1 for \$1.00; S. 1 for 75c; Blts. 2 for 25c.

MILADY IMOGENE (Austin). This small decorative is a pure white. Most useful. L. 2 for 12c, 10 for 50c; M. 4 for 15c, 10 for 30c; S. 10 for 15c.

MILDRED LOUISE (Wentworth). The color, a warm salmon pink, is delightful. The spike and flowers become very large, but retain their grace and beauty in spite of that fact. L. 2 for 12c, 10 for 50c; M. 4 for 15c, 10 for 30c; S. 10 for 15c; Blts. 50 for 20c.

MILFORD (Rides). Clear, even tone of large, lovely, light blue flowers. L. 1 for 15c, 10 for \$1.20; M. 1 for 10c, 10 for 80c; S. 2 for 10c, 10 for 40c; Blts. 25 for 15c.

MINUET (Coleman). Large lavender, still the favorite. L. 2 for 12c, 10 for 50c; M. 4 for 15c, 10 for 30c; S. 10 for 15c.

MISS ALAMEDA (Salbach). Large, deep salmon pink with carmine blotch. Tall and straight. L. 2 for 14c, 10 for 60c; M. 3 for 12c, 10 for 30c; S. 10 for 20c.

MISS GLADYS CLARK (Carpenter). Eosine pink, tall, straight spike. Fine. L. 1 for 10c, 10 for 80c; M. 2 for 10c, 10 for 40c; S. 10 for 25c.

MISS MARION (Zimmer). A very distinctive shade of mauve lavender with soft cream throat. L. 1 for 40c; M. 1 for 25c; S. 1 for 15c; Blts. 6 for 20c.

MISS NEW ZEALAND (Julyan). The giant N. Z. variety of shrimp pink and begonia rose with blotch. L. 1 for 20c; M. 1 for 15c; S. 1 for 10c; Blts. 10 for 20c.

MOIRA (Moir, N. Z.) A large scarlet with cream blotch. Very showy. L. 1 for 15c, 10 for \$1.20.

MOORISH KING (Pfitzer). Very dark velvety red, the finest in the black-red class. L. 1 for 15c; M. 1 for 10c.

MOROCCO (Pfitzer). A dark red. L. 2 for 12c, 10 for 50c; M. 4 for 15c, 10 for 30c.

MOTHER MACHREE (Stevens). Smoky lavender, tinged cream and gold. L. 2 for 12c, 10 for 50c.

MR. FREDERICK CHRIST (Diener). Wonderful combination of LaFrance pink and yellow. L. 1 for 25c; M. 1 for 15c.

MR. WM. CUTHBERTSON (Mair). Cherry rose, white center, intensely ruffled. L. 2 for 12c, 10 for 50c; M. 4 for 15c, 10 for 30c.

Our Satisfied and Enthusiastic Customers Are Many.

MRS. E. J. HEATON (Heaton). Deep salmon-pink with cream throat. Large flowers, many open. L. 2 for 14c, 10 for 60c; M. 3 for 10c, 10 for 30c; S. 10 for 18c.

MRS. E. R. McMANUS (Prestgard). A coryphee pink, self color of heavy substance. Extremely beautiful. L. 1 for 30c; M. 1 for 20c; S. 1 for 15c; Blts. 10 for 25c.

MRS. G. WADE (Whiteley). A fine light yellow, many nicely ruffled flowers open. Early. L. 1 for 12c, 10 for \$1.00; M. 2 for 14c, 10 for 60c; S. 2 for 10c, 10 for 40c.

MRS. LEON DOUGLAS (Diener). Salmon pink, overlaid flame and scarlet. L. 2 for 10c, 10 for 40c; M. 10 for 25c.

MRS. OLNEY WITTBECK (Ferris). Large eosine pink, tips flecked scarlet. L. 2 for 14c, 10 for 60c.

MURIEL (Pfizer). Light blue, deeper blotch, medium size. L. 2 for 12c, 10 for 50c; M. 4 for 15c, 10 for 30c.

NETHERLAND PRINCE (Stevens). Immense bright salmon. Tall, strong grower, with 6 to 8 large blooms open on a long flower head, which sometimes is so heavy it will bend the stems, but does not crook. Real showy and popular variety. L. 2 for 14c, 10 for 60c; M. 3 for 12c, 10 for 30c.

NEW ERA (Ellis-Majeski). A grand ruffled pink of outstanding merit. L. 1 for 75c, 10 for \$6.00; M. 1 for 45c, 10 for \$3.60; S. 1 for 20c, 10 for \$1.50; Blts. 5 for 30c, 100 for \$5.00.

NINTH SYMPHONY (Pfizer). A large, clear salmon. Exhibition type. L. 1 for 30c; M. 1 for 20c; S. 1 for 12c; Blts. 5 for 10c.

NOEL L. REEVE (Phillips). Beautiful rich rose scarlet with a contrasting white throat. L. 2 for 14c, 10 for 60c; M. 3 for 10c, 10 for 30c.

NORMANDA (Carpenter). Bitter sweet orange, tall and straight. L. 2 for 12c, 10 for 50c; M. 3 for 10c; 10 for 30c.

ODALISQUE (Errey). Large, creamy white with prominent scarlet blotch. L. 1 for 12c, 10 for \$1.00; M. 2 for 15c, 10 for 60c; S. 10 for 40c.

OH BOY (Bill). Extra large, brilliant red, self color. L. 1 for 25c, 10 for \$2.00; M. 1 for 15c, 10 for \$1.20.

OLIVE GOODRICH (Goodrich). Very delicate blending of white and pink to cream throat. L. 2 for 12c, 10 for 50c; M. 3 for 10c, 10 for 25c.

OLIVE MARIE BROWN (Phelps). Beautiful small decorative of bronzy yellow and orange. L. 1 for 10c, 10 for 80c; M. 2 for 15c, 10 for 50c; S. 10 for 30c; Blts. 15 for 10c.

ORANGE DELIGHT (Kunderd). A small decorative variety, real distinct and charming. Color is apricot overlaid bittersweet orange. L. 1 for 20c, 10 for \$1.80; M. 2 for 25c, 10 for \$1.00.

ORANGE PRINCESS (Roozen). Large, brilliant orange salmon, many well expanded flowers open at a time. L. 2 for 12c, 10 for 50c; M. 4 for 15c, 10 for 30c; S. 10 for 15c; Blts. 30 for 15c.

PARADISE (Pruitt). Large, early apricot holding 6 flowers open on tall spike. L. 1 for 10c, 10 for 80c; M. 2 for 12c, 10 for 50c; S. 3 for 10c, 10 for 30c; Blts. 10 for 10c.

PAULINE KUNDERD (Kunderd). Clear rose pink, blending to cream. One of the most beautiful glads grown. L. 1 for 15c, 10 for \$1.20.

PAUL GRAMPEL (Pfizer). Brilliant scarlet, one of the finest early reds. L. 1 for \$1.00; M. 1 for 50c; S. 1 for 30c; Blts. 3 for 25c.

Prices Are for Prepaid Delivery.

PAUL PFITZER (Pfitzer). A tall, velvety purple of a deep, wine-red shade. L. 2 for 12c, 10 for 50c; M. 4 for 15c, 10 for 30c.

PELEGRINA (Pfitzer). Pure, dark violet blue, excellent. L. 2 for 12c, 10 for 50c; M. 4 for 15c, 10 for 30c; S. 10 for 15c; Blts. 50 for 20c.

PERSIA (N. B. Co.) Medium size flowers of a dark maroon (black red). L. 2 for 12c, 10 for 50c; M. 4 for 15c, 10 for 30c.

PFITZER'S MASTERPIECE (Pfitzer). Large salmon-pink, lighter throat, many open. Very beautiful. L. 1 for \$1.00; M. 1 for 75c; S. 1 for 50c; Blts. 3 for 25c.

PHYLLIS McQUISTON (Stewart). Deep, glowing shrimp pink, lighter throat, extra fine. L. 2 for 15c, 10 for 60c; M. 2 for 10c, 10 for 40c; S. 10 for 25c; Blts. 10 for 15c.

PICARDY (Palmer). Very large shrimp pink flowers. A grand exhibition variety. L. 2 for 12c, 10 for 50c; M. 4 for 15c, 10 for 30c; S. 10 for 15c; Blts. 50 for 15c.

POLAR ICE (Pfitzer). The largest early pure white. L. 2 for 14c, 10 for 60c; M. 2 for 10c, 10 for 40c; S. 10 for 25c; Blts. 30 for 15c.

PRIMATE (Crow). A very tall, robust, good yellow and early. L. 2 for 12c, 10 for 50c; M. 4 for 10c, 10 for 30c.

PRIMROSE PRINCESS (Salbach). A good primrose yellow, very popular. L. 2 for 12c, 10 for 50c; M. 4 for 15c, 10 for 30c.

PROF. VAN SLOGTEREN (Alkemade). A beautiful flesh pink, the spike is straight, flowers large and well placed. L. 2 for 12c, 10 for 50c; M. 4 for 15c, 10 for 30c; Blts. 40 for 15c.

PURPLE VICTORY (Gilrey). A very large flower of deep maroon, more near purple than Purple Glory. L. 1 for 10c, 10 for 80c; M. 2 for 10c, 10 for 40c; S. 10 for 25c; Blts. 15 for 10c.

QUEEN OF BREMEN (Zimmer). Fine medium size lavender pink flowers on long, slender spikes. L. 2 for 10c, 10 for 40c; M. 4 for 12c, 10 for 25c; S. 10 for 15c.

QUEEN HELEN II (Salbach). Color, deep shrimp to apricot orange, prominent yellow blotch. Good placement, wide open florets of good size. Fine substance and excellent habits. L. 2 for 12c, 10 for 50c.

RAMESSES (Stevens). Very tall spike with immense flowers of deep maroon, nicely ruffled. L. 2 for 12c, 10 for 50c; M. 4 for 15c, 10 for 30c.

RED ADMIRAL (Roozen). Large, clear scarlet with deeper blotch. Very attractive. L. 1 for 10c, 10 for 80c; M. 2 for 10c, 10 for 40c; S. 10 for 20c; Blts. 25 for 15c.

RED FIRE (Kunderd). Rich, pure, bright red, much admired. L. 2 for 12c, 10 for 50c; M. 4 for 15c, 10 for 30c.

RED GLORY (Piper). Rich velvety red, heavily ruffled. L. 2 for 14c, 10 for 60c; M. 4 for 15c, 10 for 30c.

RED LORY (Errey). Large, striking rose red, deeper red blotch, up to 12 flowers open at a time. L. 2 for 14c, 10 for 60c; M. 3 for 12c, 10 for 30c.

REDWOOD BEAUTY (Piper). Flame red, flecked darker, deep scarlet throat bordered cream, intensely ruffled. Extra heavy texture. L. 1 for 30c; M. 1 for 20c; Blts. 4 for 25c.

Quality Above All.

RESOLUTION (Baerman). Vivid scarlet of glossy texture, ruffled and slightly lacinated. 8 or more large flowers open at the time. Exceptionally beautiful. L. 1 for \$2.00, 10 for \$16.00; M. 1 for \$1.20, 10 for \$9.60; S. 1 for 80c, 10 for \$6.40; Blts. 2 for 20c, 10 for 75c.

REWI FALLU (Fallu). Another giant from Australia. Rich, deep red with immense florets. A splendid grower. L. 1 for 50c; M. 1 for 30c; S. 1 for 20c; Blts. 5 for 25c.

RIMA (Mitsch). Lovely blend of lilac and rose with lighter creamy throat. One of the most beautiful of pastel colored glads. L. 1 for \$1.20; M. 1 for 60c; S. 1 for 30c; Blts. 3 for 25c.

ROI ALBERT (Lemoine). Coppery salmon, creamy yellow markings in throat. Beautiful smoky. L. 2 for 12c, 10 for 50c; M. 4 for 15c, 10 for 30c.

ROSEMARIE PFITZER (Pfitzer). A large ruffled creamy white tinted pink, varies in color but always beautiful. L. 1 for 10c, 10 for 80c; M. 2 for 12c, 10 for 50c; S. 4 for 15c, 10 for 30c; Blts. 40 for 15c.

ROYAL GOLD (Pfitzer). Upper petals yellow, lower petals deep gold. Good in every way. L. 1 for \$1.75; M. 1 for \$1.25; S. 1 for 75c; Blts. 2 for 25c.

ROZAN (Austin). Large flowers of delicate rose pink with cream throat. L. 2 for 12c, 10 for 50c.

RUFFLED GOLD (Goodrich). A fine ruffled yellow. L. 2 for 12c, 10 for 50c; M. 4 for 15c, 10 for 30c.

SALBACH'S ORCHID (Salbach). A fine, early, lavender pink. L. 2 for 12c, 10 for 50c; M. 4 for 15c, 10 for 30c; Blts. 40 for 15c.

SALMON EMPEROR (Roozen). Bright orange salmon with attractive dark velvety blotch. L. 2 for 14c, 10 for 60c; M. 3 for 12c, 10 for 30c; S. 10 for 20c; Blts. 50 for 20c.

SCHUBERT (Pfitzer). Creamy yellow with rich scarlet blotch. Very attractive. L. 2 for 15c, 10 for 60c; M. 2 for 10c, 10 for 40c.

SCHWABEN GIRL (Pfitzer). Pure pink, no markings, large round flowers and early bloomer. L. 2 12c, 10 for 50c; M. 4 for 15c, 10 for 30c; S. 10 for 15c; Blts. 30 for 15c.

SEÑORITA (Salbach). A true golden orange with carmine tongue and penciling. L. 2 for 12c, 10 for 50c; M. 4 for 15c, 10 for 30c.

SHIRLEY TEMPLE (Pruitt). A very fine, near new gladiolus. The entire flower is light cream with the throat of deeper cream, beautifully ruffled. Large, wide open blooms with 6 of the 18 florets open at once. Heavy substance. A comer. L. 1 for 75c, 10 for \$6.00; M. 1 for 40c, 10 for \$3.40; S. 1 for 25c, 10 for \$2.00; Blts. 3 for 25c, 10 for 50c.

SIR CHAS. FERGUSON (Martin). Clear, deep, salmon pink. Large flowers, early bloomer. L. 2 for 15c, 10 for 60c; M. 3 for 12c, 10 for 30c.

SMILING MAESTRO (Christ). Deep salmon rose. 6 to 8 immense blooms open at one time. Excellent. L. 1 for 10c, 10 for 80c; M. 2 for 12c, 10 for 50c; S. 3 for 10c, 10 for 30c; Blts. 30 for 15c.

SNOW PRINCESS (Pfitzer). This is Pfitzer's super white, most outstanding in its class. L. 1 for \$3.00; M. 1 for \$2.25; S. 1 for \$1.50; Blts. 1 for 30c.

SOLVEIG (Prestgard). Large ruffled white. L. 1 for 12c, 10 for \$1.00; M. 2 for 15c, 10 for 70c; S. 10 for 50c; Blts. 25 for 15c.

SONATINE (Pfitzer). A grand early pink. L. 2 for 12c, 10 for 50c; M. 3 for 10c, 10 for 25c.

SOUTHERN CROSS (Whiteley). Large, rich red. Fine. L. 2 for 12c, 10 for 50c; M. 4 for 15c, 10 for 30c; S. 10 for 15c; Blts. 25 for 15c.

STAR OF BETHLEHEM (Pfitzer). A pure white gladiolus, which in its color class is probably the largest and best variety in existence. Color, snow white with tinge of cream on lower petals, and the enormous florets opening 6 to 8 at a time are well placed and beautiful and carried on very long stems. A sure winner. L. 1 for 10c, 10 for 80c; M. 2 for 12c, 10 for 50c; S. 3 for 10c, 10 for 30c; Blts. 10 for 15c.

SULTAN (Crow). Large, velvety, rose-red, nicely ruffled, many flowers open. L. 2 for 14c, 10 for 60c; M. 2 for 10c, 10 for 40c; S. 10 for 25c; Blts. 30 for 20c.

SWEETHEART (Prestgard). Lovely medium decorative white with pink edges. Tall, straight and pretty. L. 2 for 12c, 10 for 50c; M. 4 for 15c, 10 for 30c; S. 10 for 15c; Blts. 50 for 25c.

TAIAROA (Miller). A large, smoky salmon pink flecked with slate, rose purple blotch in throat. Six or more flowers open. L. 2 for 15c, 10 for 70c; M. 2 for 10c, 10 for 40c; S. 3 for 10c, 10 for 20c; Blts. 25 for 15c.

TAKINA (Burns). Another giant from N. Z., the plant, spike and flowers are massive, color, rosaline purple flaked darker. L. 1 for 25c, 10 for \$2.00; M. 1 for 15c, 10 for \$1.20; S. 1 for 10c, 10 for 80c; Blts. 20 for 20c.

THOS. A. EDISON (Kunderd). One of the most heavily ruffled varieties grown. Very dark velvety red. L. 1 for 15c, 10 for \$1.20; M. 1 for 10c, 10 for 80c.

TOA (Miller). Another large husky glad from N. Z. Florets large and plenty open. Color, rosy salmon with darker blotch. L. 1 for 15c, 10 for \$1.20; M. 1 for 10c, 10 for 80c; Blts. 15 for 20c.

TOBERSUN (Austin). A tall, deep, rich yellow, late bloomer. L. 2 for 12c, 10 for 50c; M. 4 for 15c, 10 for 30c.

TRIUMPHATOR (Krelage). A magnificent early variety with up to 8 large flowers open of a glowing orange red. L. 1 for 10c, 10 for 80c; M. 2 for 10c, 10 for 40c.

TROUBADOUR (Pfitzer). Large flowers of a clear, deep purple. Many open. L. 1 for 10c, 10 for 20c; M. 2 for 10c, 10 for 40c.

TUTANIKAI (Doney). Large flower of bitter-sweet orange, base flecked russet brown with cream blotch. L. 1 for 25c, 10 for \$2.00; M. 1 for 15c, 10 for \$1.20; S. 1 for 10c, 10 for 80c; Blts. 10 for 20c.

VREDENBURG (Pfitzer). This new glad is said to be the purest and largest of all whites. L. 1 for \$2.50; M. 1 for \$1.50; S. 1 for 90c; Blts. 1 for 25c.

WAIRANGI (Doney). Large, light purple with creamy throat. Tall, well set spike. L. 2 for 12c, 10 for 50c; M. 4 for 15c, 10 for 30c.

WASAGA (Palmer). Clear, glowing buff, good spike, beautiful. L. 2 for 12c, 10 for 50c; M. 4 for 15c, 10 for 30c.

WHERO (Burns). Rich, glossy scarlet. Immense spikes with 8 or more wide open flowers at one time. L. 1 for 25c; M. 1 for 15c; Blts. 10 for 20c.

WHITE ORCHID (Bill). A most refined creamy white, nicely frilled edges, florets resembling an orchid. L. 2 for 14c, 10 for 60c; M. 4 for 15c, 10 for 30c; S. 10 for 15c; Blts. 30 for 15c.

WURTEMBERGIA (Pfitzer). Immense fiery scarlet with cream white throat, grows very tall and always straight. Fine either for exhibition, commercial use or for the home garden. L. 2 for 12c, 10 for 50c; M. 4 for 15c, 10 for 30c.

W. VON GOETHE (Pfitzer). Rich salmon red, very large flowers. Exhibition type. L. 1 for 10c, 10 for 80c; M. 2 for 12c, 10 for 30c.

YELLOW EMPEROR (Ellis). A very rich yellow of good substance and placement. L. 2 for 15c, 10 for 60c; M. 3 for 14c, 10 for 40c; S. 10 for 25c; Blts. 25 for 20c.

YELLOW PERFECTION (Pfitzer). Medium shade of yellow, straight spikes with well placed flowers. L. 2 for 12c, 10 for 50c; M. 4 for 15c, 10 for 30c.

YELLOW ROSE (Stevens). A most refined small decorative clear lemon yellow, opening buds resemble a rose. L. 1 for 25c, 10 for \$2.00; M. 1 for 15c, 10 for \$1.20; S. 1 for 10c, 10 for 80c; Blts. 15 for 25c.

YVONNE (Krelage). Large decorative pale pink of unusual translucent texture. Small cerise marking in throat. L. 2 for 12c, 10 for 50c; M. 4 for 15c, 10 for 30c.

ZEPHIA (Gilrey). Large, lavender pink to creamy white, lemon and violet throat markings. Very unusual. L. 1 for 25c, 10 for \$2.00; M. 1 for 15c, 10 for \$1.20.

ZILLAH (Douglas). Begonia rose, blended pale rose-pink with velvety burned lake on cream blotch. L. 1 for 50c; M. 1 for 30c.

GROWERS: ATTENTION

Those of you interested in larger quantities please ask for our F.O.B. List. When customers pay the transportation charges, the prices are naturally much less, and the customer is entitled to what saving there might be.

While we cut down our planting of over one hundred varieties last year, we still have to reduce more drastically as labor conditions in our line are getting more difficult from year to year in this locality. Therefore, more small lots of finer varieties will go into the UNLABELED COLLECTIONS than ever before, which will greatly add to the value, without adding to the price.

You, Too, Will Prefer Anderson's Gladiolus.

WHOLESALE PRICE LIST

“Including Prepaid Delivery Charges”

Priced per 100					
25 or more at 100 rate	Large	Medium	Small	Bulblets	
Bulblets half amount at half price	1¼ up	¾ to 1¼	¼ to ¾	Per	Price
AIDA	\$3.60	\$2.50	\$1.40	.....	.....
BLONDE	3.00	2.00	.....	Qt.	\$3.00
BOB WHITE	3.00	2.00	1.00	Qt.	2.00
BRIGHTSIDE	3.00	2.00	1.00	Qt.	3.00
CAROLUS CLUSIUS	2.40	1.60	.....	Qt.	1.50
CHAS. DICKENS	3.60	2.50	.....	1000	1.00
COMMANDER KOEHL	3.60	2.50	1.30	1000	1.00
CHARMEUSE	5.00	3.60	.....	1000	4.00
DR. F. E. BENNETT	3.00	1.60	.90	Qt.	2.00
DR. MOODY	3.20	1.80	.....	.....	.....
ELIZABETH SWARTLEY	2.40	1.40	.80	Qt.	1.00
FLAMING SWORD	2.40	1.40	.....	Qt.	1.00
FRANK J. McCOY	4.40	3.00	.....	100	.40
GATE OF HEAVEN	4.00	2.50	1.30	Qt.	3.00
GEORGE ARENDS	2.40	1.60	.....	Qt.	1.50
GLADDIE BOY	3.60	2.20	.....	1000	1.00
GOLD EAGLE	2.40	1.60	.....	Qt.	1.00
GOLDEN DREAM	2.50	1.70	.....	Qt.	1.00
GOLDEN CHIMES	3.60	2.20	1.60	100	.40
JOHN S. BACH	6.60	4.00	2.60	1000	5.00
JANET	3.00	.....	.....	1000	1.00

Our Quality and Service Are Unsurpassed.

WHOLESALE PRICES - PREPAID
(Continued)

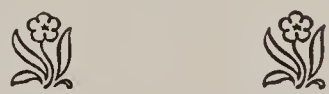
Priced per 100					
25 or more at 100 rate	Large	Medium	Small	Bulblets	
Bulblets half amount at half price	1¼ up	¾ to 1¼	¼ to ¾	Per	Price
KING GEORGE	3.20	1.80	.....	Qt.	2.00
LOYALTY	3.00	.....	.....	Qt.	1.50
LUCIFER	3.60	2.00	1.00	1000	1.00
MAID OF ORLEANS	3.00	1.80	.90	Qt.	2.50
MAMMOTH WHITE	3.00	1.80	.90	1000	1.00
MARGARET FULTON	2.80	1.60	.80	1000	.75
MILADY IMOGENE	3.00	1.80	.....	Qt.	3.00
MILDRED LOUISE	3.40	2.00	1.20	1000	1.00
MISS ALAMEDA	4.00	2.20	1.30	1000	1.00
OLIVE GOODRICH	3.00	1.60	.....	1000	.75
ORANGE PRINCESS	4.00	2.40	1.50	1000	1.00
PARADISE	6.50	4.00	2.00	1000	1.20
PHYLLIS McQUISTON	4.20	2.60	1.40	1000	2.00
PICARDY	2.20	1.20	.60	Qt.	1.00
POLAR ICE	4.00	2.80	1.40	100	.30
PRIMROSE PRINCESS	2.60	1.60	.....	1000	1.00

Our Satisfied and Enthusiastic Customers Are Many.

WHOLESALE PRICES - PREPAID

(Continued)

Priced per 100					
25 or more at 100 rate	Large	Medium	Small	Bulblets	
Bulblets half amount at half price	1 1/4 up	3/4 to 1 1/4	1/4 to 3/4	Per	Price
PROF. VAN SLOGTEREN	3.00	1.80	.....	1000	1.00
QUEEN OF BREMEN	2.00	1.20	.....	Qt.	1.00
QUEEN HELEN II	3.20	1.80	1.00	1000	1.00
ROSEMARIE PFITZER	6.00	3.80	2.40	1000	3.50
ROZAN	2.00	.....	.....	.....	.....
SCHWABEN GIRL	3.60	2.00	1.20	1000	.75
SENORITA	3.00	1.80	1.00	.....	.....
SMILING MAESTRO	5.00	3.00	1.60	1000	3.00
SOUTHERN CROSS	3.00	1.80	.90	Qt.	2.00
STAR OF BETHLEHEM	6.80	4.00	2.40	1000	3.00
SWEETHEART	3.20	2.00	1.00	1000	1.00
WURTEMBERGIA	3.20	2.00	1.00	1000	1.50



Price alone does not indicate best value for the money; quality, we believe, is most important but don't show up in the catalogue. It is our ambition to furnish our customers with the most satisfactory stock obtainable. The thousands of glad fanciers and growers whom we have served in the last twenty years assures us that our efforts have not been in vain. Look around among your friends and neighbors, maybe you will locate one of our customers who will gladly tell you of his experience in dealing with us. We will appreciate your orders, whether large or small, and will be glad to hear what success you may have with our bulbs.

May we have the pleasure of serving you again this season to our mutual interest and satisfaction?

Sincerely yours,

A. J. ANDERSON.

SPECIAL COLLECTION OFFERS

These collections are made up of a good assortment of varieties with a wide range of colors, calculated to aid the busy customer who cannot afford to take the time to make the selection from the list to advantage, both as to economy as well as the choice of most satisfactory varieties for the price.

These collections should be ordered by the number only and as many collections as you wish. These amounts can be counted for discount, same as from regular listings.

COLLECTION NO. 100—CORRECTLY LABELED

2 ALPHEUS	2 LAVINIA
2 APACHE	2 CAPT. BRANDT
2 CHAS. LINDBERG	2 LA FIESTA
2 GYPSY GIRL	2 MISS MARION
2 EUREKA	2 MILFORD
2 LOUIS D'OR	2 YELLOW ROSE

\$6.15 VALUE FOR \$5.50 PREPAID

COLLECTION NO. 101—CORRECTLY LABELED

2 BLUE PEACOCK	2 LORD ALVERSTONE
2 CHARMEUSE	2 MAX REEGER
2 DIRECTOR	2 MRS. G. WADE
2 JAN VAN WERTH	2 REDWOOD BEAUTY
2 JEAN PHYLLIS	2 STAR OF BETHLEHEM
2 JOHN S. BACH	2 THOS. A. EDISON

\$3.44 VALUE FOR \$3.00 PREPAID

COLLECTION NO. 102—CORRECTLY LABELED

2 BLUE ADMIRAL	2 RED ADMIRAL
2 DOROTHY DELL	2 ROSEMARIE PFITZER
2 GOLDEN CHIMES	2 RUFFLED GOLD
2 LIGHTHOUSE	2 SALMON EMPEROR
2 MISS GLADYS CLARK	2 SMILING MAESTRO
2 MOIRA	2 SULTAN
2 POLAR ICE	2 TRIUMPHATOR

\$2.66 VALUE FOR \$2.50 PREPAID

COLLECTION NO. 103—CORRECTLY LABELED

2 BLUE DANUBE	2 MAMMOTH WHITE
2 BOB WHITE	2 MILDRED LOUISE
2 CORONATION	2 MISS ALAMEDA
2 HERITAGE	2 ORANGE PRINCESS
2 LOYALTY	2 PHYLLIS McQUISTON
2 LUCIFER	2 SWEETHEART

\$1.67 VALUE FOR \$1.50 PREPAID

SPECIAL COLLECTIONS

For the many "Home Gardeners" that want a lot of nice flowers and don't care particularly about the name of each variety, we will make up well-balanced collections of all named varieties to include all the principal colors and shades of such kinds as we would want to grow ourselves for our own enjoyment. BUT THEY ARE NOT LABELED as to varieties, which enables us to make a substantial saving in labor and materials. This saving we pass on to our customers. The phenomenal increase in our sales from year to year of these UNLABELED COLLECTIONS proves our customers' appreciation of super-values. For a longer blooming season, we would recommend the planting of both large and medium bulbs.

No. 1—Unlabeled Collection:

100 large bulbs, 1 1/4 inches and up, in all the principal colors and shades.

100 for.....\$3.00 50 for.....\$1.75 25 for.....\$1.00

No. 2—Same collection as above in medium size bulbs, 3/4 to 1 1/4-inch:

100 for.....\$2.00 50 for.....\$1.25 25 for.....\$0.75

No. 3—Unlabeled—Special Collection:

This collection will contain more of the newer varieties and includes all most desirable colors and shades. A wonderful collection at a moderate price.

100 large bulbs for \$5.00 50 bulbs for \$2.75 25 bulbs for \$1.50

No. 4—Same as above, medium size bulbs:

100 for.....\$2.75 50 for.....\$1.50 25 for.....\$0.80

No. 5—Unlabeled Collection De Luxe:

This collection contains still a larger percentage of the newer and finer varieties, including many exhibition types, and of imported varieties. Many pleasant surprises can be expected from this collection at blooming time. Matchless value for the money. Would cost much more than double if labeled.

100 large bulbs for \$10.00 50 bulbs for \$5.50 25 bulbs for \$3.00

No. 6—100 medium size bulbs as above for \$6.00; 50 medium bulbs for \$3.50.

These collections are subject to same discount as all other listings in this catalogue.

Shipping Charges Prepaid.

Many of our friends who have seen our peonies in bloom have advised us to list some in our catalogue. We are responding to these suggestions by offering a short list of the choicest, high-rated varieties (rating before each name). We generally fill orders from early August to late in September, but order any time now and get in on the big discount.

At the following prices we prepay transportation charges on orders of \$3.00 and up. If you are interested in larger quantities and will pay the express charges, let us know exactly what you desire and we will quote you very low prices—F. O. B. here.

- 9.39 ALICE HARDING:** A refined and beautiful peony, considered one of the best. A delicate flesh-pink, guard petals flushed darker on reverse. Cupped center of long, irregular petals of creamy white. Large, medium height.
A liberal 3 to 5-eye division.....\$3.00
- BLANCHE KING:** A glowing deep pink that holds its color in the field and also develops into a wonderful show flower. This variety was exhibited at the late St. Paul show. It won first prize as the best flower at the show, and also won first in a class of twenty best dark pinks. One of the latest to bloom.
A liberal 3 to 5-eye division.....\$3.00
- 8.8 CARL ROSENFELD:** An early mid-season variety of a rich crimson, flowers very large, semi-rose type. Desirable as a cut flower.
A liberal 3 to 5-eye division.....\$1.00
- 9.1 FRANCES WILLARD:** Late mid-season. Double type. Creamy white, opens pale pink, changing to creamy white. Large and tall. One of the best whites.
A liberal 3 to 5-eye division.....\$1.00
- LADY KATE:** Uniform light mauve-pink. Very late. Distinct and beautiful. A very fine peony.
A liberal 3 to 5-eye division.....\$4.00
- 9.0 LONGFELLOW:** One of the most popular red peonies. Very striking in the field as well as in a show room. An early mid-season variety, the flower is a bright crimson. It is a fadeless color and can be depended upon, usually found among the winning classes.
A liberal 3 to 5-eye division.....\$1.00
- 9.0 MILTON HILL:** A beautiful flower of a delicate shade of salmon-pink. A show room variety, impossible to beat in its color class. One of the finest of all peonies.
A liberal 3 to 5-eye division.....\$1.00

- 9.3

MRS. EDWARD
HARDING:

A mid-season variety, color white, double type, large, medium height. A very handsome flower of perfect form and delicate, lacy quality. Scarce.

A liberal 3 to 5-eye division.....\$1.00
- MRS. J. V. EDLUND:

This is a large, pure white flower of most perfect form. In voting off the tie with Hansina Brand at the Toronto National Show, this flower was awarded best flower in the show. A late bloomer and one of the very finest of all peonies.

A liberal 3 to 5-eye division.....\$8.00
- 9.3

MONS. JULES ELIE:

An immense self colored flesh-pink, shading a trifle deeper towards base of petals. Prominent broad guard petals enclose an immense ball of incurved petals of the same color, all covered with a silvery sheen.

A liberal 3 to 5-eye division.....\$1.00
- 8.8

MONS. MARTIN
CAHUZAC:

Early mid-season. Double type. Maroon-crimson, has silky black lustre. The best very dark peony and one of much distinction.

A liberal 3 to 5-eye division.....\$1.00
- 9.2

PHILIPPE RIVOIRE:

Very fine, bright, crimson-red. Beautiful form, splendid in plant growth, most fragrant of the reds. A fine show flower. Most distinct in color of all the reds.

A liberal 3 to 5-eye division.....\$2.00
- 9.0

SARAH
BERNHARDT:

Color, apple-blossom pink with each petal silver tipped. Agreeable fragrance. A well-known variety that should be in every garden.

A liberal 3 to 5-eye division.....\$1.00
- 9.1

SOUVENIR DE
LOUIS BIGOT:

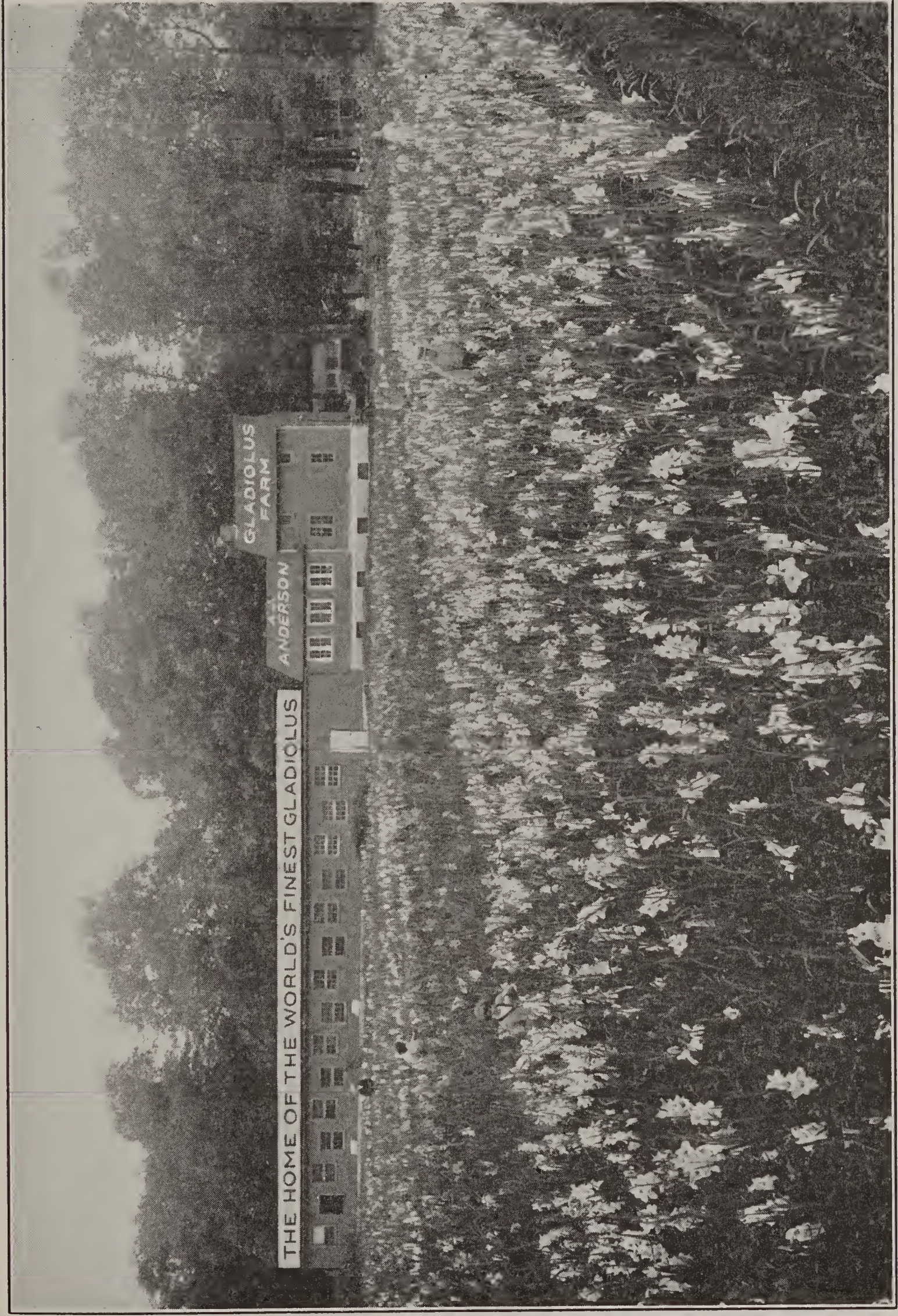
Color, a brilliant rose, slightly tinted carmine at the base, turning to a salmon-pink. Stands well in the field.

A liberal 3 to 5-eye division.....\$1.00
- 9.3

WALTER FAXON:

Color, the most vivid of all pinks. Flowers, medium size, attractive in form. Medium height.

A liberal 3 to 5-eye division.....\$1.00



Above is a picture of our drying shed and our cleaning and packing room,
with one of our two bulb storage basements under buildings.

MINNESOTA GLADIOLUS SOCIETY (a fast growing organization) invites you to become a member. The cost is \$1.00 per year and worth more to any Glad lover. Send your remittance to: A. J. Mandehr, North St. Paul, Minn. Or if you wish you may include the \$1.00 with your bulb order and I will forward it for you.

FREE MEMBERSHIP OFFER in the Minnesota Gladiolus Society in place of discounts offered elsewhere with an order for \$10.00 or more (for new members only). You will get full value in bulbs for your money. We want more new members, your gain.

Cordially yours,

A. J. ANDERSON

White Bear Lake,

Minnesota

